$an\ independent, not-for-profit\ organization\ testing\ for\ public\ safety$ 

March 6, 1979

Mr. Duane D. Pearsall, President Small Business Development Corp. 6605 South Jay Drive Littleton, Colorado 80123

Dear Duane:

Many thanks for sending us a copy of your March 1st letter to the Editor of Air Conditioning, Heating & Refrigeration News. Their editorial and your reaction pretty well sums up our concern about recent FTC activities.

Jack Bono discussed the subject at length during the Tucson meeting of the Signaling Communication and Protection Section and is scheduled to testify at the hearings in San Francisco next month.

We continue to fight the good fight here at UL and are especially grateful for the support of people like yourself. Hopefully, there are others in the private sector who agree that we have something worth saving.

We look forward to seeing you again sometime soon. Best personal regards.

Sincerely,

G. W. SAUNDERS

Managing Engineer
Burglary Protection and

Signaling Department

GWS: VH