August 14, 1978

Mr. Duane Pearsall
President
Small Business Development Corporation
6605 S. Jay Drive
Littleton, CO 80123

Dear Duane:

Congratulations on your recent article in <u>Parade</u> magazine and on the distinguished company with whom you are associated. I read the article with interest, and as a small businessman, appreciate your achievements.

I am looking forward to working with you on the Board of the Chamber of Commerce, and hope that we will get to know one another better in the coming year.

Sincerely,

AMERICAN SALESMASTERS, INC.

Robert L. Albin

Executive Vice President

RLA:mb

Enclosure