

# Trading the Stock Market using Google Search Volumes

## *A Long Short-Term Memory Approach*

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## Abstract

In this paper, we present a methodology for utilizing Google Search Indices obtained from the Google Trends website as a means for measuring potential investor interest in stocks listed on the Dow Jones Index (Dow 30). We accomplish this task by utilizing a Long Short-Term Memory network that correlates changes in the search volume for a given asset with changes in the actual trade volume for said asset. Additionally, by using these predictions, we formulate a concise trading strategy in the hopes of being able to outperform the market and analyze the results of this new strategy by backtesting across weekly closing price data for the last six months of 2016. With these tests, it was discovered that about 43% of the time, the machine learning based trading strategy outperformed the baseline sample indicating that there is indeed a correlation between price movements for certain assets on the Dow 30 and the number of Google searches for said assets. Furthermore, while the scope of our study was limited to the Dow 30 in order to mitigate selection bias, we nonetheless hypothesize that numerous other assets that similarly possess a predictable correlation to Google Search Volumes are likely to exist thereby making the trading algorithm described in this paper applicable beyond the narrow scope of this study.

## 1. Introduction

The market cannot be outperformed. This is perhaps the most commonly accepted theory stemming from the Efficient Market Hypothesis (EMH). Namely, it postulates that predictions about the market cannot be made and that any strategies that appear to be outperforming the market are in fact attributed more to chance rather than the skill of the trader. In the 1960s, Eugene Fama authored a dissertation that later evolved into the EMH: a theory that is commonly accepted as the fundamental law of the stock exchange (Nath, 2015). Fama wrote that the market is only efficient if the price of an asset is

representative of all available information (Fama, 1970). From this perspective, the EMH was created as a theory with three iterations ranging from weak, semi-strong, to strong. Weak EMH suggests that all currently available public information is already accounted for in the stock price, and thus, predicting the future price of an asset is futile. Semi-strong EMH suggests that both technical and fundamental analysis cannot help in achieving returns above the market return. Finally, the strong theory suggests that any and all data available, including private data, is already represented in the stock price (Nath, 2015). However, this theory does have its shortcomings. For example, it is possible that investors may value information differently, and even, when given the exact same data, may come to completely different conclusions about a stock's value depending on where their biases lie. Furthermore, if the theory were entirely true, investing in stocks would not necessarily be profitable, as every investor would act similarly in terms of their trading activity and the timing for such trades (Van Bergen, 2011).

While EMH may have been applicable throughout a large portion of the 20<sup>th</sup> century, the commencement of the information era gave way to all types of information becoming accessible to the general public through the usage of computers and the Internet. Since the 1980s, when the public's use of technology began (Rouse, 2014), EMH theory, which was developed in the late 60s, may not hold true any longer due to arbitrage or other such opportunities. Moreover, since the Internet is accessible to everyone, everyone can instantly access news and data as they are released along with the extent to which information is searched for by users all around the world. One such provider of online search metrics is Google who, through the development and deployment of their Google Trends website, has provided the average person with the ability to monitor the Internet habits of their fellow countrymen and those of foreign nations. Despite the fact that this Orwellian reality might be considered unsettling to some, it nonetheless provides an avenue for measuring the aggregate interests of Internet users leading to the capacity for investors to gauge the relevancy of certain assets with respect to society at large.

Can this newfound ability to access information be of any use to investors? According to the EMH, these search metrics should already be accounted for in the market; thereby, nullifying any potential benefits of their utilization for the investor. Whether this is true at its core, it is practically applicable, as such a large amount of data would be close to impossible for a single person to process meaningfully due to the widespread existence of random statistical noise. This is a human inadequacy however, one which might be capable of being circumvented through the usage of Artificial Intelligence (AI). If an AI could be taught to seek out and correlate patterns between the Google Search Volume (GSV) for a given asset and the historical data for said asset, a trading strategy could theoretically be formulated using the predictions of said AI as an indicator for determining which actions investors should take with respect to the market.

To test this conjecture, a group of companies was chosen for the experiment in an unbiased manner. While there are potentially several ways of accomplishing this task, the Dow 30 was chosen due to its sampling size, investor interest, and distribution of industry representation. Additionally, in order to measure the efficacy of any new trading strategy, a baseline is required for comparing the results of said strategy to those of an already commonly used and existing strategy. As such, we decided that the strategy of Buy and Hold would be an adequate comparison as it is a simple yet effective strategy that any patient individual can understand and utilize on typically steadfast stocks, as in the case of the Dow 30 (Carlson, 2015).

Once our dataset was decided upon, we set out to create an automated trading algorithm utilizing a Long Short-Term Memory (LSTM) network's predictions as an indicator for future market movements. This "auto-trader," which we present in our paper, operates on a weekly basis, choosing to either buy, sell, or hold a given asset based on the predictions made by its LSTM network in conjunction with a continuously updated moving average and standard deviation. The strategy employed by this "auto-trader" could be described as contrarian, as it actively seeks to avoid holding on to an asset during projected periods of market instability as indicated by its LSTM network.

The strategy initially used daily sets of GSVs and closing prices to train its LSTM network. However, due to discrepancies found between daily datasets, initial results were not promising. Therefore, daily sets were replaced by weekly sets, and the strategy was tested again. This time, the results were far better, as the auto-trader was able to outperform the Buy and Hold strategy for 12 out of the chosen 28 Dow 30 companies. The overall performance of the strategy could perhaps be improved further with the usage of more detailed data sets. For example, daily GSVs that do not contain discrepancies between sets could increase the strategy's performance. Thus, with such improvements towards the strategy, it could be possible to create trading systems that can disprove the EMH.

## **2. Data**

In order to train the LSTM network and backtest the trading strategy utilized by the auto-trader, weekly GSVs, trade volumes, and closing prices were collected for each stock over a span of five years. However, the above data requirements were not met for all 30 companies. Specifically, Travelers Companies, Inc., and DowDuPont, Inc., were excluded due to a lack of Google Trends data, leaving a total of 28 companies to be tested. In the case of DowDuPont, Inc., the reason as to the lack of data was quite obvious: Just under two years ago, the two companies (Dow and Dupont) merged into one, and thus, there was not even two years of data on Google Trends to be trained and backtested against as the

company simply has not existed for five years yet. Despite this shortcoming, for the remaining 28 stocks, the neural network was trained using pairs of weekly GSV and trade volume for each and every asset.

## 2.1 Google Search Volume

Google Trends data is normalized with respect to the timeframe selected, and the value of each index at every timestep ranges between 0 (lowest) and 100 (highest). The value of a Google Search Index represents the relative interest of a particular Google search with respect to the highest number of searches in the selected time period. Any value contained in a Google Trends dataset represents the percentage of the highest number of searches (i.e. a Google Search Index of 50 indicates that the total number of searches at that particular timestep is approximately 50% of the maximum number of searches recorded at any time within the selected timeframe)<sup>1</sup>. In other words, Google Search Indices, even when referring to the same timestep, will differ depending on the overall timeframe selected (Rogers, 2016).

The goal of our data collection was to gather the maximum amount of data possible for a continuous time period, so that later we could have a bigger data set for training and testing. However, since Google Trends arbitrarily enforces an upper limit on timeframes for weekly data, only five years' worth of GSVs were able to be utilized in our study. This time period starts on January 1, 2012, and extends to January 1, 2017, as data earlier than that was deemed to be insufficient due to changes made by Google concerning the manner in which Google Search Indices were calculated, and a partial year was undesired. Once an appropriate timeframe for our study was decided upon, the task of choosing exactly which search terms to analyze was upon us. The first idea was to simply use the company name; however, this proved to be problematic as there was no straightforward way to differentiate between investors searching for assets to purchase and ordinary consumers seeking to conduct business with the company just from the Google Search Index alone. Therefore, it was decided that the best way to have a reliable and meaningful search term was to use the company's stock symbol followed by the string: "Stock Price" (i.e. instead of searching for "Apple," we searched for "AAPL Stock Price"). This ensured that the values for each Google Search Index were likely only representing potential investors interested in purchasing one of the 28 stocks being considered.

## 2.2 Sample Size

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1. <sup>1</sup> How Trends data is adjusted - Trends Help. (n.d.). Retrieved October 29, 2017, from <https://support.google.com/trends/answer/4365533?hl=en>

The resulting sample size, used for training and testing the network, consisted of 260 pairs of weekly Google Search Indices and their corresponding trade volumes for each of the 28 stocks. Since the purpose of the LSTM network was to correlate a change in GSV at time  $t$  with a subsequent change in trade volume at time  $t+1$ , the last Google Search index was removed from the Google Trends dataset for each stock (since there is no corresponding trade volume at time  $t+1$  to predict), and the first trade volume from the trade volumes dataset for each stock was also removed (since there is no preceding Google Search Index to be used for predicting it). This left each of the remaining datasets with exactly 259 entries.

Once the datasets had been properly prepared for all 28 stocks, the task of partitioning up our data into subsets for training and testing presented itself. Due to the rather small sample size in question, this problem posed an interesting dilemma. On the one hand, in order to properly backtest our trading algorithm, we needed a significant portion of the data to be used for testing purposes so as to reasonably assess the fitness and relevancy of our findings. However, in direct contention with this requirement was the need for the LSTM network to have enough data during training to be able to make meaningful predictions off of the test data to which it would later be presented. After some deliberation and initial testing, it was decided that 90% (4.5 years) of each dataset would be used for training the LSTM network to predict future trade volumes, leaving 10% (0.5 years) for backtesting the trading algorithm utilized by the auto-trader. While it cannot be asserted that this is the optimal partitioning method for resolving the aforementioned constraints, there is, as of today, no deterministic way of training a neural network to guarantee a particular predictability of success. Therefore, for the purposes of our study, the aforementioned 90:10 training to testing set cardinality ratio was deemed sufficient (Pasini, 2015).

## **2.3 Training to testing set cardinality ratio**

In a more methodological analysis of the trade volume prediction, a larger set would be required for the neural network to be trained and tested. As there is no concern for a neural network to be over tested, the main goal is to prevent a neural network from overfitting (overtraining) or underfitting its weight matrices to its training data, especially in a nonlinear system. If a neural network is undertrained, it will fail to make sense of its testing data as it will not have had enough exposure to the outputs of the unknown function with which it is attempting to approximate. Conversely, in the event that a neural network is overtrained, it will similarly fail to accurately predict its testing data; however, this failure is not a result of a lack of exposure, but rather is attributed to the fact that the network is too privy to just a subset of the hidden function which it is trying to approximate and, as a result, has lost sight of the bigger picture and its ability to extrapolate (Pasini, 2015).

Clearly, in the case of our study, undertraining the neural network posed the larger concern. Due to the shortage of reliable weekly GSVs and the technical difficulties which prevented daily data extraction, it was decided that the majority of the data tuples would be used for the training of the neural network, while still maintaining a reasonable amount of testing data: secure enough to lead us to the following speculations.

## **3. Methodology**

### **3.1 Overview**

When it comes to prediction problems over timed intervals, the classical variant of perceptron based neural networks prove themselves to be completely inadequate. While such architectures provide excellent utility with respect to discrete classification problems such as image and handwriting recognition (Egmont-Petersen, 2002), the problem of correlating time-interval data and basing future predictions off of said data requires a fundamentally different approach to machine learning. This alternative approach is known as LSTM.

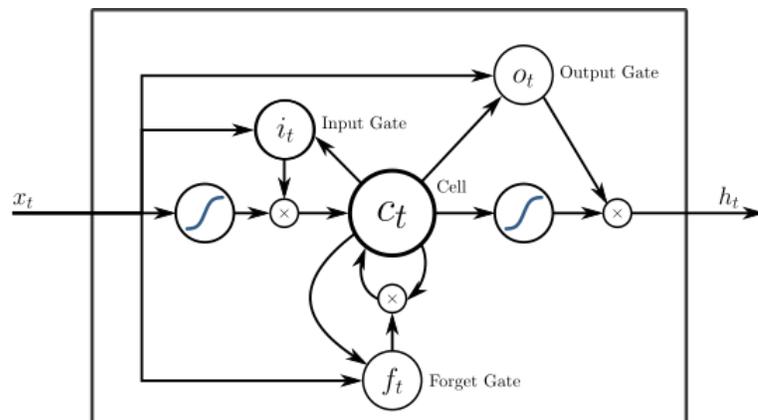
### **3.2 Long Short-Term Memory**

#### ***3.2.1 Why LSTM?***

LSTM is a type of Recurrent Neural Network (RNN) first introduced by Sepp Hochreiter and Jürgen Schmidhuber in 1997 as a means to solve the vanishing gradient problem (Bengio, 1994) that plagued other RNN architectures of the time. Prior to its introduction, problems which required neural networks to "remember" relevant prior stimuli, such as in the case of speech recognition, were proving themselves to be computationally infeasible to solve for even the most sophisticated of training algorithms (Hochreiter, 1997). Since their publication however, LSTM networks have been used to solve a wide variety of hard prediction problems such as phoneme classification (Graves, 2005), context-free and context-sensitive language processing (Gers, 2001), and perhaps most importantly as far as this paper is concerned, time series prediction as in the case of stock price forecasting (Bao, 2017). These promising developments have brought LSTM networks to the forefront of modern AI research in the hopes of finding the limits of their potential.

### 3.2.2 Diagram and Component Specification

LSTM networks are comprised of a sequential ordering of interconnected identical blocks. Each of these blocks contain a cell, a forget gate, an input gate, and an output gate, each of which possesses a weight matrix that is updated during training. When data is presented to the network, it is fed into the first block, processed, and subsequently passed onto the next block in the chain for processing. This process is repeated until the last block of the LSTM returns a value that is dependent on all of the blocks' individual processing of the data. In order to understand the significance and utility of constructing a neural network in this manner, it is necessary to examine the exact method by which an LSTM block receives input, processes the input based off of past experience, and updates its own composition based off of what was just perceived. To effectively and succinctly accomplish this task, a diagram for the composition of an LSTM block will be provided below, followed by complete and precise explanations for each component presented in the diagram.



**Figure 1:** An isolated LSTM block

The first and most prominent component of an LSTM block is the cell (located in the center of the diagram above). The cell is responsible for storing relevant information that the network perceives as it is used over time from which future data that the network encounters can be processed with respect to. This is perhaps the defining feature of an LSTM, as it allows the network to treat each and every input it receives as being dependent in some way upon what was observed previously, much in the same way humans process dependent sequential events. From the diagram above, it can be seen that every component in the LSTM block interacts with the cell in one way or another.

The second component to be examined is the forget gate. The forget gate is designed to determine what information should be discarded from the current cell's state as a function of the previous cell's state

and the current input provided to the LSTM block. This component can be considered as the process by which irrelevant or outdated data are pruned from being utilized for future computations by the network. A good example of the potential use for this component is in the domain of natural language processing; namely, if the network is processing a paragraph and detects a new subject, it should forget the gender of the previous subject.

The third component is the input gate. The input gate handles the manner in which the current cell's state is updated as a function of the previous cell's state and current input to the LSTM block. The purpose of this component is to provide a well-defined manner by which new information is introduced to the cell such that prior critical information is not lost, and there is not an inordinate amount of junk data added to the cell's state.

The last major component is the output gate which simply controls what portion of the cell's state is to be used in conjunction with the provided input data for the production of the LSTM block's output. Since it is almost never desirable to use the entirety of the cell state when determining the subsequent output for the block, there needs to be a well-defined mechanism that can prune unnecessary information from the current cell's state from being considered for output as a function of the previous cell's state and current input to the LSTM block.

### ***3.2.3 Mathematical Formulation***

Now that the overarching schematics of an LSTM block's structure has been established, the precise mathematical formulation of each component can be articulated. Upon encountering an input vector, the individual components of the LSTM block will be updated according to the following formulas:

1.  $f_t = \sigma_g(W_f * x_t + U_f * c_{t-1} + b_f)$
2.  $i_t = \sigma_g(W_i * x_t + U_i * c_{t-1} + b_i)$
3.  $o_t = \sigma_g(W_o * x_t + U_o * c_{t-1} + b_o)$
4.  $c_t = f_t \circ c_{t-1} + i_t \circ \sigma_c(W_c * x_t + b_c)$
5.  $h_t = o_t \circ \sigma_h(c_t)$

#### **Variables:**

- $x_t$ : The input vector to the LSTM block
- $f_t$ : The forget gate's activation vector

- $i_t$  : The input gate's activation vector
- $o_t$ : The output gate's activation vector
- $h_t$ : The output vector of the LSTM block
- $c_t$ : The cell state vector
- $W$ ,  $U$ , and  $b$ : The weight matrices and bias vector parameters to be learned during training

## 3.3 Specification and Training

### 3.3.1 Network Topology and Initialization

In order to effectively correlate percent changes in *GSV* for a particular asset and percent changes in the *Trade Volume* for said aforementioned asset, we built a LSTM network that consumes the change in *GSV* and *Trade Volume* at time  $t$  as a  $1 \times 2$  matrix, and outputs a prediction for the change in *Trade Volume* at time  $t+1$  as a  $1 \times 1$  matrix. This was done in order to provide the LSTM with "context" when correlating changes in *GSV* to the *Trade Volume* of the asset. The internal topology of the network is composed of 16 interconnected LSTM layers, the first of which receives the input matrix and the last of which produces the output matrix. Each layer in the network uses the hyperbolic tangent as its activation function since its domain can account for negative changes and is still perfectly differentiable with respect to the *Backpropagation by Gradient Descent* algorithm. Additionally, for purposes of reproducibility, the initial weights of the network were randomized using seed "123" on a Mersenne-Twister pseudo-random number generator.

### 3.3.2 Network Training

The network was trained off of the *training\_data* partitioned by the previously described sampling routine with an epoch size of 15 and batch size of 1. We chose 15 to be the optimal number of epochs for training from continuous trial and error that revealed that any deviation from 15 resulted in the network either overfitting or underfitting the training data, both of which resulted in performance degradation. The batch size was purposefully kept to a minimum due to the small size of the datasets we were using to train the AI. If a larger batch size was used, the performance of the network was reduced as it lost sight of important nuances that could only be perceived by training off of each sample individually. Furthermore, the network was trained under supervised learning using the Root-Mean-Squared-Error function as a cost function which is defined as:

$$RMSE = \sqrt{\frac{\sum_{t=1}^n (\text{predict}_t - \text{actual}_t)^2}{n}}$$

**Equation 1:** *Root-Mean-Squared-Error*

where  $\text{predict}_t$  is the network's prediction for sample at time  $t$ ,  $\text{actual}_t$  is the expected value for sample at time  $t$ , and  $n$  is the total number of samples. The RMSE score of a neural network with respect to a training set is a measure of its average error across all the data points of said set. In essence, the entire act of our network's learning procedure can be simply considered as searching for a combination of weight values within the neurons of the network such that the RMSE score is within a given threshold. For our purposes, we considered a valid threshold target to be 0.1, or in other words, a 90% average accuracy across the training set. After training the network off of all our data for every asset, the cumulative average RMSE scores for training and testing were 0.1352 and 0.1345 respectively, indicating that our original goals for network accuracy were slightly too optimistic given the limited amount of data available to us. Nevertheless, due to the fact the average training and testing RMSE scores were in such close proximity to one another (indicating that our network had not been overfitted to its training data), and the fact that the average network's accuracy during training was around 87%, the overall network's fitness was deemed to be adequate for usage in our trading algorithm.

## 3.4 Trading Strategy

### 3.4.1 Overview

After the LSTM network has been trained off of the 4.5 years of *training\_data* for a given asset, a trading strategy surrounding future volume predictions can be formulated. For the purposes of clarity, an overview of each step of the trading procedure will be provided below, with complete descriptions and explanations given thereafter.

#### Algorithm Setup:

- ❑ Run each entry of the *training\_data* on the LSTM and store its predictions in a set called *predict\_training\_data*.
- ❑ Compute:  $\text{significant\_delta\_volume\_threshold} = \text{std\_dev}(\text{predict\_training\_data})$ .
- ❑ Initialize *asset\_moving\_average* to be the last closing price of the *training\_data*, in other words, the current price of the asset.

- ❑ Initialize *asset\_moving\_std\_dev* to 0 as there is only one element in the current moving average.
- ❑ Initialize *max\_unactive\_hold\_period* to 2.

### Algorithm Procedure:

For each timestep  $t$  (i.e. week) of trading:

1. Compute:  $curr\_delta\_volume = (vol[t] - vol[t-1])/vol[t-1] * 100$
2. Compute:  $curr\_delta\_gsv = (gsv[t] - gsv[t-1])/gsv[t-1] * 100$
3. Feed *curr\_delta\_volume* and *curr\_delta\_gsv* into the LSTM as a 1x2 matrix and store the network's prediction for percent change in volume for time  $t+1$  as *predict\_delta\_volume*.
4. If  $abs(predict\_delta\_volume - curr\_delta\_volume)/significant\_delta\_volume\_threshold \geq 1$ , proceed to step 5. Otherwise, skip to step 8.
5. Compute:  $significant\_price\_threshold = (cp[t] - asset\_moving\_average)/asset\_moving\_std\_dev$
6. If the automated trader is not in possession of the asset, and  $significant\_price\_threshold \leq -1$ , the trader will purchase the asset since it is at least 1 standard deviation below the moving average for the asset.
7. If the automated trader is in possession of the asset, and  $significant\_price\_threshold \geq 1$ , the trader will sell the asset since it is at least 1 standard deviation above the moving average for the asset.
8. In the event that there was no significant predicted change in the trade volume, check to see if the auto trader has held the asset for longer than *max\_unactive\_hold\_period*. If this is the case, the auto trader will sell the asset, and wait for a better buying opportunity.
9. Update *asset\_moving\_average* and *asset\_moving\_std\_dev* with  $cp[t]$ . Go back to step 1 until there is no more data to process.

### 3.4.2 Analysis

Now that the general description of the algorithm has been presented, more precise definitions and explanations can be provided both for the initial preparation work and actual procedure.

#### Setup:

Before the trading strategy can be performed, there must be a concrete definition for what constitutes a "significant" projected change in trade volume. In order to provide a formal and scalable definition of significance, it was decided that the standard deviation across the set of training predictions for a given asset should constitute as the numerical representation of a significant change. For this reason,

the LSTM is exposed to its training data for a second time, but instead of learning from it, it just makes predictions off of it. The standard deviation of this prediction set is computed since it is highly likely that the predictions the LSTM makes off of the test data will in fact be relatively comparable to the predictions it made off of the training data.

Secondly, in order to define what constitutes as "significant" with regards to the closing price of an asset, it was decided that a moving average and standard deviation should be used for later determining whether or not to buy or sell an asset based off of the closing price's relation to the moving average. Since this is the setup stage, the moving average is simply equal to the last closing price of the training set, or in other words, the closing price right before the time period over which the trading strategy will operate. Also, since there is only one term in the moving average, the standard deviation by definition must be 0.

Lastly, since sometimes there are moments of gradual decline without any projected significant changes in volume, a constant maximum holding period is defined in order to help mitigate some of the loss that could potentially accrue during such periods. The best value for this constant based off of trial and error was found to be about two weeks.

***Procedure:***

On the start of each time-step  $t$ , the LSTM network needs to make a prediction about the percent change in trade volume for the time step  $t+1$ . Since the network takes in two inputs, specifically the change in trade volume and GSV from  $t$  and  $t-1$ , these changes must be calculated using the percent change formula and then fed into the LSTM network as a 1x2 matrix. Once the LSTM receives these required inputs, it will output its prediction for the percent change in volume for time-step  $t+1$ .

Since there is no direct correlation between changes in the stock's closing price and the number of trades occurring for a given asset, an independent measure of significance is required in order to identify which particular potential changes in trade volume should be examined further with respect to the trading algorithm. After extensive trial and error, a good independent measure for significance was found to be the absolute distance between the projected change in trade volume, from time-steps  $t$  to  $t+1$ , and the current change in trade volume, from time-steps  $t-1$  to  $t$ , divided by the standard deviation of the LSTM's predictions across the training set. If this value is ever greater than or equal to 1, it is assumed by the trading algorithm that there is going to be a significant spike or crash in the trade volume for a given asset at time-step  $t+1$ .

In the event that a significant change in trade volume is predicted, the trading algorithm must make a decision with respect to buying, selling, or holding the asset. The algorithm makes this decision based off of the assumption that when an asset is at a relative low or high with respect to the moving average, there is a chance for a dramatic shift in the price of said asset at time-step  $t+1$ . Furthermore, it operates on the assumption that when the asset is priced at either of these extremes, the probability of this dramatic price shift being in the direction of the moving average is greater than the probability of the closing price moving further away from the moving average. In other words, the algorithm is attempting to avoid instabilities in the market that are a result of high trade volumes.

Despite the usefulness of LSTM's for predicting time-interval data, they are not always correct, and it is impossible to formally prove the correctness of their predictions. As such, it is entirely possible for the LSTM to not make predictions that are deemed significant for long stretches of time. While this does not necessarily pose a problem for determining when to purchase and hold an asset, it can lead to issues with regards to selling an asset. For this reason, if the LSTM does not predict a significant volume spike for more than the defined *max\_unactive\_hold\_period*, the trading algorithm will simply sell its shares and wait for another predicted volume spike to occur.

Lastly, at the end of each time-step, the moving average and standard deviation must be updated for use during future time-steps.

## 4. Findings

### 4.1 Initial Findings

The original goal for this research was to predict the closing prices of stocks through GSV samples. Therefore, the LSTM network was initially trained with sets of daily GSV and closing price data. The network was able to detect a visible correlation between the two datasets; however, it had a low success rate of accurately predicting weekly stock prices for the companies that comprise the Dow 30. As a result, the relationship was found to be insufficient for implementing the trading strategy we formulated. Before this conclusion was made, the same trading strategy was used to simulate day to day trading using daily GSV data from the latter half of 2016. Most returns from that experiment were lower than returns that could have been produced via the Buy and Hold trading strategy.

Further research revealed factors that could have caused the weak relationship between the two data sets. One such factor may have been the inconsistent collection of daily GSV data. The Google Trends interface provides daily data for a range of only nine months. Since a much larger set of data was required to effectively train the LSTM network, daily data sets had to be retrieved separately and concatenated manually. Discrepancies may have occurred during the concatenation process, because Google creates its indexes by scaling each data relative to the highest value in the set. Therefore, an index of 100 in one data set could represent one search while the same index value could represent millions of searches for other data sets. Another factor for the weak relationship may have been the volatile nature of closing prices. The closing price of a stock does not purely represent the interest of buyers. Several other factors such as inflation rates, taxes, and interest rates can also affect the value of stock prices (Challet, 2013).

## **4.2 Using Trade Volumes**

Changes were made to eliminate factors that decreased the correlation between GSVs and stock data. Concatenation of GSV data sets was avoided by retrieving five years of weekly data from the Google Trends interface. In addition, daily closing price data sets were replaced by sets of weekly trade volumes. The trade volumes represent the number of shares traded within a specific week; therefore, they are more likely to be directly affected by events occurring in the same week. Since such events create an increase in searches related to the company, the potential to find a strong correlation between trade volumes and GSVs is relatively high. Moreover, it was assumed that more searches about a specific stock will result in more buying or selling from shareholders based on the type of search results they retrieve from Google.

An attempt was made to train the neural network into predicting future trade volumes after making the aforementioned changes to both data sets. The network was trained with weekly GSV and trade volume data collected from January 2012 to June 2016. Subsequently, it was able to predict the weekly trade volumes exchanged for the rest of the year (June 2016 – January 2017) with a high degree of accuracy and precision. Therefore, when the new trading strategy was tested using the same data set, the results were much more promising than the initial findings. The strategy performed better than the Buy and Hold strategy for 12 of the 28 Dow 30 companies. For example, the strategy performed extremely well with Walmart stocks. It produced a markup (profit percentage) of about 10.75%, while the Buy and Hold strategy performed 16% worse, with a markdown (loss percentage) of 5.068%. Other companies also generated a good amount of profit with markups that are about 3% to 5% higher than their respective Buy and Hold strategy markups.

### **4.3 Did it disprove the efficient market hypothesis?**

The success rate of the new trading strategy suggests that the EMH could be disproved by developing systems that would be able to process much larger sets of online data. The hypothesis does not take into account new technologies that track the daily behavior and activities of people. The fact that a success rate of 43% can be achieved with such a minimal amount of data suggests that it would be possible to make more accurate predictions through large data sets. The more precise predictions, in turn, would help us take advantage of the corresponding market fluctuations before it consumes the data and adjusts itself accordingly. Therefore, with access to large streams of data that contain information about shareholder and consumer interests (such as real time Google data of search terms that are related to the products and services of a company), current and future technologies have a good chance of disproving the EMH.

### **4.4 Evaluation**

The new trading strategy outperformed the Buy and Hold strategy for 43% of the tested Dow 30 companies. However, the success rate could be increased if we could eliminate additional factors that increase noise in the data collected. For example, the following could be used to decrease noisy data:

- More GSV samples containing search terms that are related to the different services and products provided by the companies. This would enable us to understand the public's reaction to major events involving the companies. For example, if a device manufactured by a company starts to malfunction for most users, search terms related to the device will increase.
- More detailed GSV data. The current range of the index (0 – 100) conceals a lot of details about the data. The same index value could be assigned to search volumes that are several million numbers of searches apart.
- More accurate GSV data sets. Daily data has the potential to increase the efficiency of the strategy, because the neural network usually performs better when it is trained with more detailed sets. Instead of avoiding the use of daily GSV samples, a method could be implemented to remove the discrepancies that come with concatenating GSV data sets. Or we could try to find other Google resources to retrieve GSV data instead of using the Google Trends interface.
- More data included from additional sources such as financial news sources or social media sites like Twitter.

## **5. Conclusion**

We have described a computational procedure for relating GSVs to percent changes in trade volumes for given assets on the Dow 30 that is potentially scalable to other assets beyond the scope of the backtesting performed herein. While the results of our trading strategy are not conclusive enough to warrant a rejection of the EMH, within the context of the Dow 30 over the time period between 1/1/2012 and 1/1/2017, the success ratio of 43% over the Buy and Hold trading strategy is nonetheless potentially significant and should be researched further.

## 6. References

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# 7. Tables

## Algorithm Results

Stock Symbol	Search Term	Algorithm Net Change Per Share	Algorithm Percent Change Per Share	Buy and Hold Net Change Per Share	Buy and Hold Percent Change Per Share
AAPL	“AAPL Stock Price”	+\$19.64	+13.7%	+\$11.96	+8.34%
AXP	“AXP Stock Price”	+\$8.34	+13.74%	+\$13.39	+22.06%
BA	“BA Stock Price”	-\$0.49	-0.38%	+\$25.99	+20.04%
CAT	“CAT Stock Price”	-\$2.45	-3.20%	+\$16.29	+21.31%
CSCO	“CSCO Stock Price”	-\$0.01	-0.03%	+\$1.42	+4.93%
CVX	“CVX Stock Price”	-\$7.08	-6.78%	+\$13.55	+13.01%
DIS	“DIS Stock Price”	+\$10.22	+10.43%	+\$6.19	+6.31%
GE	“GE Stock Price”	+\$0.52	+1.65%	+\$0.11	+0.35%
GS	“GS Stock Price”	+\$41.30	+27.86%	+\$91.20	+61.52%
HD	“HD Stock Price”	-\$6.57	-5.07%	+\$4.46	+3.44%
IBM	“IBM Stock Price”	+\$18.87	+12.39%	+\$13.64	+8.95%
INTC	“INTC Stock Price”	+\$2.51	+7.66%	+\$3.52	+10.75%
JNJ	“JNJ Stock Price”	+\$0.00	+0.00%	-\$6.08	-5.01%
JPM	“JPM Stock Price”	+\$10.43	+17.03%	+\$25.03	+40.86%
KO	“KO Stock Price”	-\$1.83	-4.06%	-\$3.66	-8.11%
MCD	“MCD Stock Price”	+\$1.52	+1.26%	+\$1.32	+1.10%

MMM	“MMM Stock Price”	+\$9.18	+5.23%	+\$3.03	+1.73%
MRK	“MRK Stock Price”	-\$1.08	-1.86%	+\$0.93	+1.61%
MSFT	“MSFT Stock Price”	+\$10.43	+16.06%	+\$12.54	+19.31%
NKE	“NKE Stock Price”	-\$1.75	-3.15%	-\$4.78	-8.60%
PFE	“PFE Stock Price”	-\$0.98	-2.76%	-\$3.09	-8.69%
PG	“PG Stock Price”	-\$3.41	-4.02%	-\$0.70	-0.83%
UNH	“UNH Stock Price”	-\$6.58	-4.67%	+\$19.18	+13.62%
UTX	“UTX Stock Price”	+\$0.19	+0.18%	+\$6.89	+6.71%
V	“V Stock Price”	+\$3.72	+4.99%	+\$3.54	+4.75%
VZ	“VZ Stock Price”	-\$5.72	-10.17%	-\$2.85	-5.07%
WMT	“WMT Stock Price”	+\$7.83	+10.75%	-\$3.69	-5.07%
XOM	“XOM Stock Price”	-\$8.33	-8.88%	-\$3.58	-3.81%

Volume Predictor RMSE Scores

Stock Symbol	Training Score	Test Score
AAPL	0.1598	0.1712
AXP	0.1196	0.1242
BA	0.1230	0.1285
CAT	0.1475	0.1394
CSCO	0.1647	0.1384
CVX	0.1535	0.1872
DIS	0.0890	0.0670
GE	0.1097	0.0993
GS	0.1211	0.1568
HD	0.1125	0.0870
IBM	0.1483	0.1696
INTC	0.1652	0.1594
JNJ	0.1126	0.1047
JPM	0.1403	0.1627
KO	0.1429	0.1469
MCD	0.1378	0.1470
MMM	0.1510	0.1468
MRK	0.1337	0.1376
MSFT	0.1519	0.1099
NKE	0.1681	0.1918
PFE	0.1428	0.1486
PG	0.1304	0.1897
UNH	0.1575	0.1325
UTX	0.1352	0.1218
V	0.1413	0.0843

VZ	0.0879	0.0483
WMT	0.0986	0.0746
XOM	0.1398	0.1908