

PRESIDENT'S MESSAGE...

Christmas, quickly followed by the New Year, is an annual shock to many of us. Most important though, the Christmas season seems to bring out the best in everyone. It's almost as if the air were filled with an attitude of good will and congeniality.

Then, of course, comes the New Year, when we start taking inventory of what happened, and try again to predict what this next year might bring.

From the Company's standpoint, 1977 can only be described as a "mixed bag". The first quarter of the year, prices were up, sales were up, and we were anticipating becoming a part of the Emerson Electric Company.

The second quarter, April thru June, was a different story. We had now become a full-fledged Division of Emerson, and were involved in the many areas of learning to do things somewhat differently. At the same time, the marketplace just fell apart! Selling prices on our products plummetted 30% in 90 days!

The third and fourth quarters, (and even now) placed us in a terribly competitive market-place. We are scrambling to build products more efficiently; design new products to meet competition; and, at the same time, maintain the quality and reliability which has been the hallmark of our Company since its beginning.

The greatest challenge that we have going into 1978, will not only be how to build quality products at lower cost, but how to penetrate new markets and capture a larger share of a growing market.

As early as one year ago, many of us were predicting that 1978 would be our toughest year. Those predictions, unfortunately, are coming true.

On the bright side, what with the organization we now have in place, the quality of our people, together with the financial support and the experienced leadership of Emerson, we have much more going for us than do any of our competitors. It is simply up to all of us to get it all together.

On that note, I want to wish each of you a healthy, happy, and prosperous 1978!!!

CREDIT UNION...

The Statitrol Employees' Credit Union would like to wish all a prosperous New Year. Start 1978 right, and join the Credit Union...if you haven't already.

We are beginning to plan our Annual Credit Union Meeting, which will be the first part of February. Watch for further announcements and the bulletin boards for more information. We believe you will experience a most enjoyable evening.

The Annual Meeting is one where <u>you</u>, as a member, will vote in new C.U. officers. Please plan to attend. (Anyone who would like to help with the preparations, should contact Myrna Steeves, ext. 30.)

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FROM OUR NURSES...

We have selected a new supplier for our prescription safety glasses. This company furnishes three different styles of frames. The metal frames are offered in bronze or pewter, in addition to the regular gold or silver colors. Plastic frames will be available in black or brown, withe larger sizes in lenses available in all of the above-mentioned frames. In addition, they offer plastic frames in the tri-blue color, which we have had in the past.

Each nursing office is in the process of obtaining a display case, showing the different frames in a variety of colors. Hopefully, this will help you in your selection of a frame that looks best on you.

- Ann Haseltine and Mary Lou Ray



"Boss, I can't live on what/I'm worth.
I need more money!"

et cetera

Mary Jane Sharp (900 line) has left Statitrol after completing almost 8 years of service. She and husband, Al, will be doing some traveling...

Debbie and Terry McClimans celebrated their first wedding anniversary in December...

Virgie Sharp (Repair Dept.) and Fran Hoover spent the Christmas holiday GETTING MARRIED! Congratulations to both Virgie and Fran...

Jackie Schneider (Q.A.) became a first-time grandmother in December...and is she proud of her new grandson...

Ida Bertrand's son, Greg, has left sunny California to join his Mom in Colorado...

After seeing his birthday cake, Harold Robb's classic remark was "Where's her head?" Anyone who's been around Statitrol long enough, is familiar with the kind of cake usually presented to the males...

Bill Reid (and family) spent the holidays with Bill's parents in Pennsylvania...

Dory Nelson hosted brother, Maurice Pelletier, and his family (from Maine) over the holiday...

Paul Staby and Steve Weaver spent a week's vacation diving in the Grand Cayman Islands...

Back for the Christmas vacation, were longtime (part-time) helpers, Nancy Stinson and Cheryl Tanagawa...

Wishes for happiness to Bonnie Baker, who is being married Jan. 14, and then, moving to England...

The son of one of our Executives recently won the "Belching, spitting and cussing" contest, held annually at C.U. (We hear he was one of 21,000 students in attendance.)...

Reports are that Environmental Repair (Plant 2) has been doing a fantastic job and set a new record - 932 units off the line for one day...

Welcome addition to Plant I Shipping is Carol Mileski (formerly a Lead at Plant II). Carol is replacing Leon Trujillo, new Parts Material Coordinator...

Congratulations to Peggy Sherman on the birth of her son, who came into the world Dec. 20...

et cetera

I've had 7 reports that Bob Baker is back, in case anyone didn't notice...his reason for returning...there are more pretty ladies at Statitrol...

Superlady-of-the-Month Award to Felicia Williams (Plant II), who called in to y she would not be in to work. Felicia had an unexpected visitor the previous evening. She delivered her own brand new baby girl...

Plant II night and day Maintenance Crew has nearly completed the newest addition to "Ken's Amusement Park", with the unveiling of "The Breathtaking 3/4 Turn Helical Slide and Transfer Line from the Recovery Belt". Now, all the SmokeGards at Plant II have a thrilling 2 hour ride, to the heights (near the Pack & Ship Line); a quick lateral transfer, and a dizzying drop down the helix to Final Test. More additions to this "fun" production line are in the offing. Keep watching Smoke Signals for any new announcements!!! (That's what it said, and that's what we printed. Now, somebody explain it to me!)

In November, Arlene Goins (Plant II) and family moved into a new home...and installed their SmokeGard. Dec. 14, at 3 a.m., she was awakened by the detector (that she hears all day at work). Her first thought was "What's wrong with that damned unit?" She and her husband got up, and found the kitchen full of smoke. An old radio was on fire. Arlene says, "This really awakened my pride in the SmokeGard, and the company I work for".

Several thank-you notes to Statitrol...

for being remembered at Christmas, and "especially having the choice of the gift. Thanks, Duane, we love you and our company".

"for cutting the weeds down along the north driveway".

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On behalf of the employees at Statitrol, we would like to extend our sympathy to Charlie Berger whose daughter, Lisa, passed away in December, and, to Tom Bellinghausen, whose father-in-law also passed away in December.

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JANUARY BIRTHDAYS...

- I-I Kun Hwa Han, Chia Lo, Betty Williams, Ben Gonzales
- 1-2 Colleen Wright, Frances Berry
- 1-3 Jim Payne, Becky Herzog
- 1-4 Judith Moore, George Cormier
- 1-5 Bev Bakke
- 1-6 Josie Haakenson, Karen Edwards
- 1-7 Scott Keller, Jayne Eubanks
- 1-8 David Lange, Mi Cha Yu, Pete Smith
- 1-9 Dessa Brown, Harriet Fehringer
- I-10 Susan Repper, Shisuko Tetrault
- I-I2 Tam Van Vo
- I-I3 Debbie Eke
- 1-14 Ann Haseltine, John Griffin
- 1-16 Mary Losacco, Raynita Stovall
- I-17 Edna Healey
- I-19 Bonnie Borowski, Rosa Ciotola, Vang Yang, Bob Peters, Georgia Barkhausen
- I-21 Young Yu, Pam Johnson, John Bredenbera
- I-22 Thang Nguyen, Marlene Achterman, Kris Borne, Steve Kendall
- I-23 Chong McMinn, Moon Mai
- I-24 Suzan Ellis
- I-25 Cleta Miller, Donald Sanford, Dorothy Kemper, Shirley Steele
- I-27 Edna Hackett
- I-29 Ruth Prohaska, Sharon Brink, Ida Bertrand

and, JANUARY ANNIVERSARIES...

- 9 yrs. Paul Staby
- 6 yrs. Libby Shaner
- 5 yrs. Ken Klapmeier, Lloyd IIk, Dave McGannon, Darla Kane
- 4 yrs. Janine Powers, Dana Seaver
- 3 yrs. Russ Hulings
- 2 yrs. Dale Dascher, Terry Abeyta, Ruth Fellhauer, Debra Rice, Becky Herzog, Debra Rivera, Wanda Gomez, Audrey Davis, Jackie Schneider, Anh Pham, Betty Rash, Kun Hwa Han, Tonya Sorensen, Arleen Goins, Chong McMinn, Eleanor Dominguez, Norma Jean Wise, Shisuko Tetrault
- l yr. John Griffin, Carl Schmidt, Rick Hilker, Susan Stewart

Happy birthday and Happy anniversary from Statitrol and all its employees!!!

'From The Mouths Of Babes'

According to the Edmonds (Wash.) School District No. 15 Staff News, fourth graders tested on their first aid knowledge came up with the following "treatments":

- for fainting—rub the person's chest or if it's a lady, rub her arm above her hand.
- for fractures—to see if the limb is broken, wiggle it gently back and forth.
- for head colds—use an agonizer to spray the nose until it drops into your throat.
- for nose bleeds—put the nose lower than the body.
- for snake bites—bleed the wound and rape (sic) the victim in a blanket for shock.
- for asphyxiation—apply artificial respiration until patient is dead.

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Pictured above: Al Mayer, who is taking a 3-month leave of absence, will be returning to Statitrol to take care of Special Projects, under the direction of Duane Pearsall. We look forward to his return.

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A BIG THANKS...

to all of those who helped in decorating, preparing, and serving at the Christmas Party. On behalf of everyone who attende our thanks for making it a success.

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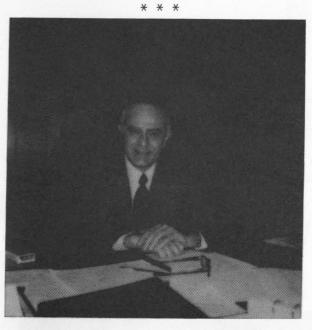
- Kathi Becker

CONTEST WINNER!!!

After 5 days of waiting, and approximately 120 entries, we finally had a winner for the "You've Come a Long Way Baby!" contest!!!

Janine Powers, Credit Dept., Plant II was the winner, with Doug Black, Shippinger Supervisor, Plant I, making a winning entry just half a day later. (Sorry about that, Doug!)

Congratulations to Janine... a real winner!



MEET JOE RIZZO, NEW V.P. of OPERATIONS...

Most of you were introduced to Joe at the recent "Fireside Chat". He comes to us from the Memorex Corp., Eau Claire, Wisc., where he was Plant Manager. Joe has a number of years' experience in electronics manufacturing and will be a valuable asset to Statitrol.

Joe will he handling responsibility for Manufacturing, Production Control, Operations Development, and Purchasing.

On behalf of all Statitrol employees... Welcome aboard, Joe, we're happy to have you with us!!!

Rationalization is a mental technique which allows you to be unfair to others without feeling guilty.

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"TAKE THE EXTRA STEP"...

Number two in the series: FALLS

It's no fun to fall! If it doesn't kill you, it's almost a sure thing, it will hurt! Each year, more than 15,000 deaths occur from falls. Add, the 1,500,000 injuries caused by falls, and you've got someone's attention..."mine".

First, watch where you walk. Be aware of things lying on the floor, or protruding into aisles. If you are aware of a hazard, do something about it! Report it, or, help get rid of it!

Stairs are a common spot for falls. Hold onto the handrail; don't run; take one step at a time; don't carry too large a load; be conscious of objects or trash on the stairs; report loose stair treads.

Outside areas around the building can be danger spots because of rain, snow, and ice. Be especially careful when walking in the parking lot, on the ramps, or other inclines, which are particularly treacherous when wet. Use extra caution.

Don't leave empty pop bottles anywhere! They should be returned to the cartons provided for their disposal...not left in the parking lot, or on the back docks.

If you are climbing, use a ladder! By climbing on a chair, box, shelf, or by using a drawer for climbing, you are inviting trouble!

Shoes can cause you to fall. If they don't fit properly, or are too high, they can throw you off balance. Dangling shoelaces can cause you to trip.

Thank you for NOT falling...and...have a safe, and happy, new year.

- Larry Sandy

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PLANT I SAFETY COMMITTEE...

Your Plant Safety Committee has held three meetings during December. Members are: Duane Conrad, Dale Dascher, Audrey Davis, Gene Dack, Lou Ann Link, Mary Lou Ray, Joe Pfannenstiel, Raine DePue, Shirley Steele, Sam Savajian & Larry Sandy. Please, help keep them informed.

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Pictured at left:

Jean Otis executing a perfect cross-country stop during the Winter Park Ski Club Trip.

(Good form, Jean!)

THE STATITROL SKI CLUB embarked on its first journey to Winter Park on Saturday, December 17. Four "covered wagons" met in the Company parking lot to carry 18 people...12 cross-country, and 6 downhill skiers. Seven of those making the trip were first-timers.

More events are in the planning stage, including a trip by ski train. Next jaunt is planned for Sunday, January 8...but watch for announcements in both cafeterias. Sign up sheets will be posted

One of the major reasons behind the formation of this club is not only to provide fun for everyone, but to allow our people the opportunity for car-pooling to the mountains.

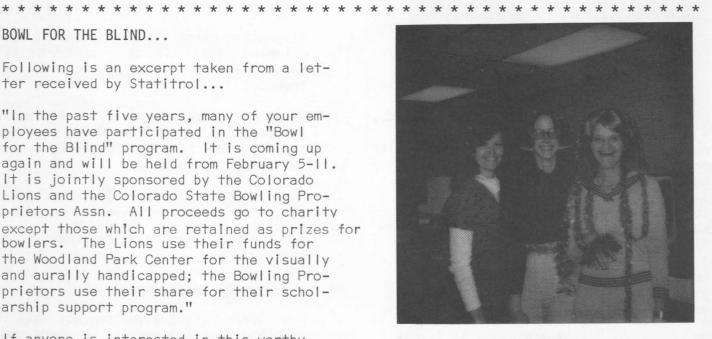
If you're a potential skier (or already enjoy the sport) sign up for the next event.

BOWL FOR THE BLIND...

Following is an excerpt taken from a letter received by Statitrol...

"In the past five years, many of your employees have participated in the "Bowl for the Blind" program. It is coming up again and will be held from February 5-11. It is jointly sponsored by the Colorado Lions and the Colorado State Bowling Proprietors Assn. All proceeds go to charity except those which are retained as prizes for bowlers. The Lions use their funds for the Woodland Park Center for the visually and aurally handicapped; the Bowling Proprietors use their share for their scholarship support program."

If anyone is interested in this worthy charity, please contact Sam Savajian, ext. 69, for further information.



Christmas tree decorators -Carolyn Worden, Debbie Eke, Pat O'Donnell

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