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— IAFC/IAFF —

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William H. McClennan
President

Frank A. Palumbo
Secretary-Treasurer

May 31, 1978

Duane Pearsall, President
Statitrol Corporation
Lakewood, Colorado 80215

Dear Duane:

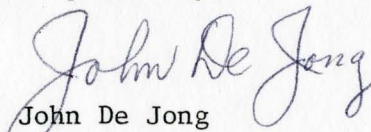
I felt that I must record and send to you some of my thoughts about you and your company as you leave Statitrol and go on to new endeavors.

When we first met back in the early 70's I was completely taken by your new product the "Smokgard" smoke detector. I thought then and still do, that it was the answer to the residential fire problem. How many lives it has saved since its inception must be a great source of pride to you.

Much as I was taken by the product, as time went by, it was most interesting to watch the company grow and become the success it has been. However, the most interesting and gratifying part of the whole experience was to watch the man, Duane Pearsall, become successful, my friend and most of all see a man so ethical that the business world certainly gained in stature because of him. No wonder he became Business Man of the Year in 1976.

I will always treasure your friendship and hope I can follow your next endeavor with as much fun and interest as the last one has been.

Respectfully,


John De Jong

JDJ:ak