Renovation Revival: Mechanics Hall

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Performance Halls Face Geographic and Economic Changes



1850's

Performance Halls move to the US

1870's

Cities Became Centers for Performance Halls

1900's

Industrial Revolution enabling economic and social growth of the cities and performance halls. **Economic Decline** of Industrial Cities

1920's-1950's

Economic Decline led to the decrease in attendance and relevance of halls in society.

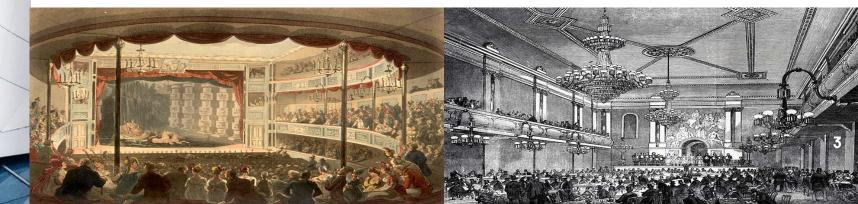
Performance Halls Face Geographic and Economic Changes

Socioeconomic Factors

- Elegant and High-Class Attendance
- Considered important for retaining Social Status

Growth of Performance Hall Industry

- Highly Profitable
- Interest from other Social Classes (Lower and Middle Class)



Performance Halls Arrive in the United States (1870's)

United States Adopt Performance Halls (1870s)

- Social Dynamic
- High-Tech Venues
- Culturally Rich

Industrial Revolution (1870-1914)

- Halls become the cornerstone of large industrial cities
- Worcester, Cleveland, Detroit

Expansion of Genres and Audience (1900s - Present)

- Musicals, Swing, Jazz, Rock
- Changes most prevalent through younger crowds



Economic Impact on Venues Post WWII (1950's-60's)



Halls lost attendance, sales and many were forced to close Manufacturing Decrease

Industrial Cities no longer generated revenue

> Jobs, Housing, and Corporations

Decrease in Jobs, people wanting to live in cities, and large Corporations losing business **Diversification of Entertainment Becomes Available for Americans** (Early to Mid 1900's)

Movies - Cheap option to bring in other social classes

Major League Sports - Rise of America's pastimes

Live TV - Challenged all other forms of entertainment

Performance Halls are Losing Attendance



Decrease in Attendance of Musicals Nationally from 2008 to 2012 **12**%

Decrease in Attendance of Plays Nationally from 2008 to 2012 **Increase** in Attendance of Movie Theaters Nationally from 2008 to 2012

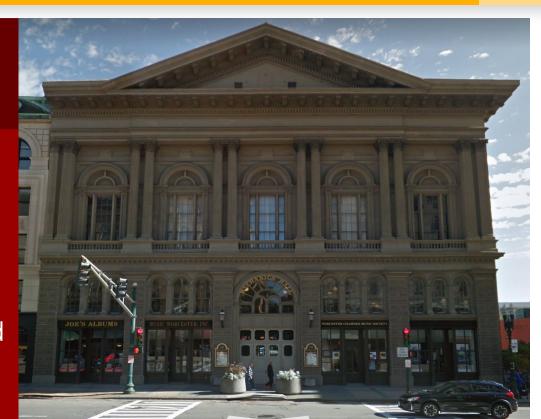
6%

According to National Endowment for the Arts

Introduction to Mechanics Hall

Opened: March 19th, 1857

- World
 Renowned
 Acoustics
- Originally demonstrated advanced technology





Restructuring and Improving Mechanics Hall

Determine which Technological/Operational systems and equipment that are inadequate

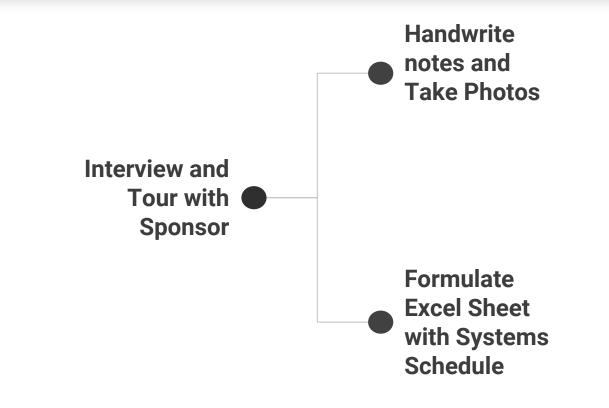


Determine which renovations and updates that will be completed



Connect and Attract Youth and Young Adults





Shadowing Employees for Internal Input of Operations

Split team into two groups so as to not overwhelm employee

> Have list of questions made before going in to ensure all key points are hit

> > Record answers and ask any additional questions

Performing a Cost Benefit Analysis

Costs:

- Updating and Installing Equipment
- Upkeep on Equipment
- Licensing Fees
 - Software

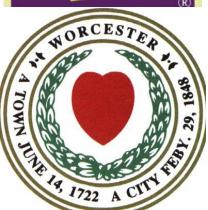
Benefits:

- Increase in Ticket Sales
- Attracting New Visitors
- Catering to a Larger
 Demographic
- Savings from Efficiency and Consolidation

Programming Youth Organizations with Mechanics Hall

- Connect Organizations by hosting their performances
- Ideas for New Performances at Mechanics Hall





Conducting Interviews and Surveys for Youth Programming

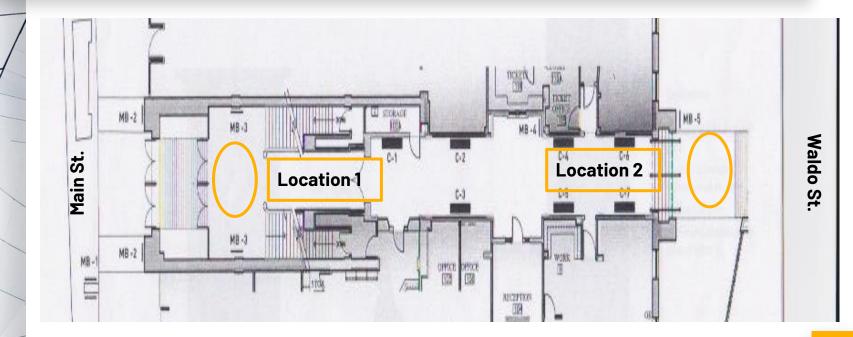
Interviewing Professionals:

- Pros and Cons of their experiences
- Advice to engage youth with technology and music

Surveying Students:

- Music Involvements Outside of the Classroom
- Preferred
 Entertainment
 Sources
- Best ways to enhance their music learning experience

Conducting a Traffic Count



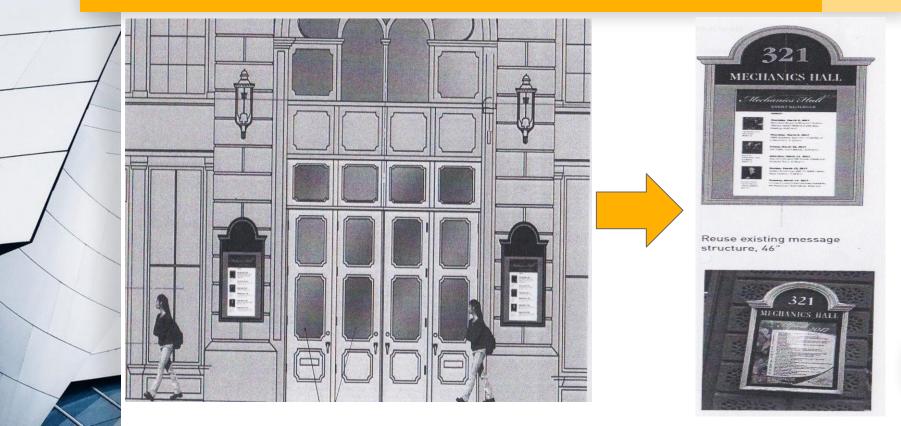
Traffic Count Details and Results

Havana Cuba All Stars:

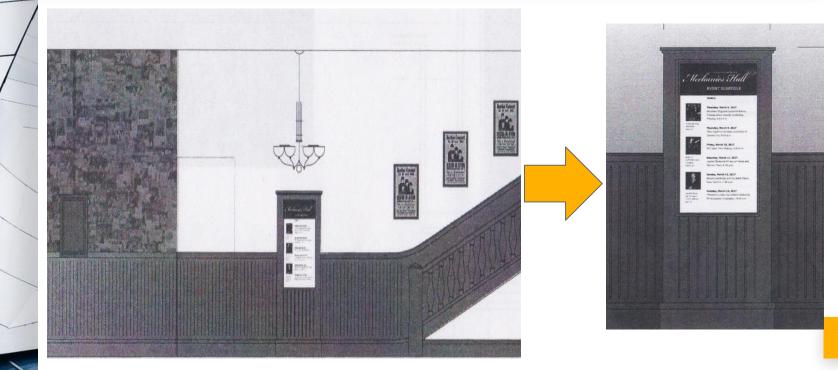
- January 31, 2019:
 6:30 pm-7:30pm
- Location 1: 412
 People
- Location 2: 243
 People



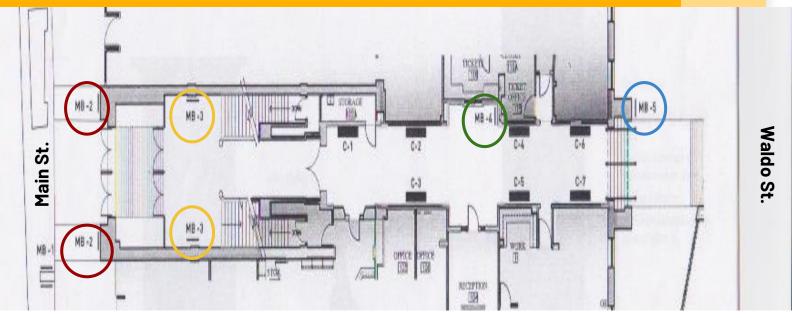
Immediate Signage Updates: External



Immediate Signage Updates: Internal



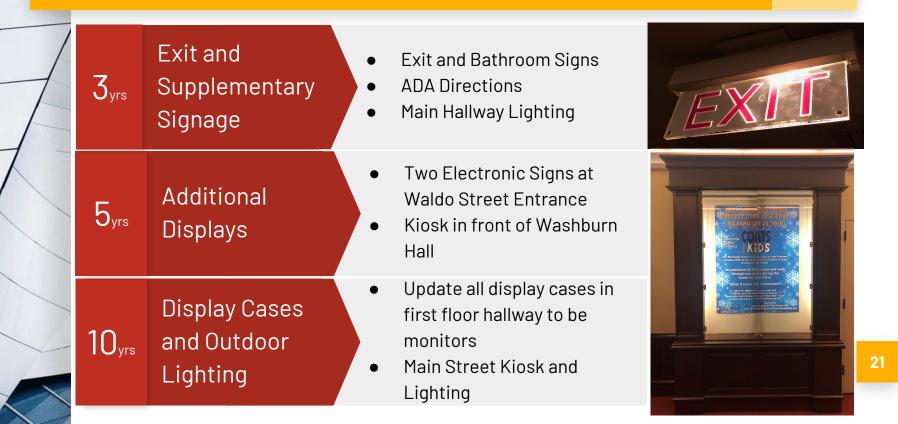
Signage Plan View



Red: 2 Outdoor Monitors Green: 1 Monitor - Ticket Booth Orange: 2 Monitors - Main St. Lobby Blue: 1 Monitor - Waldo St. Entrance

Total Cost: \$15,240-\$17,390

Long Term Signage Plans



Timekeeping Needs

- Clocking in and out on a central digital clock
- Differentiate hourly pay rates
- Compatibility with other management systems

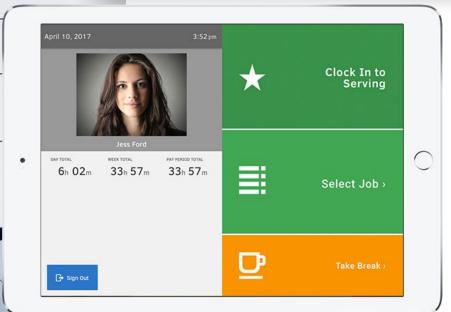


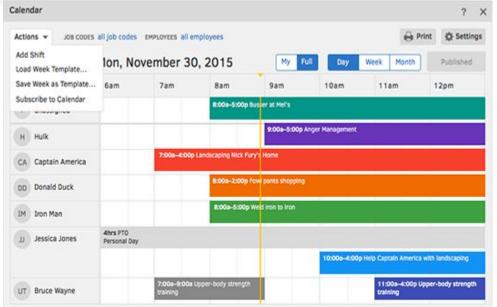
TSheets Stands Out

- Kiosk Feature
- Custom Pay Rates
- Simple Interface



TSheets Examples







Donor Management Needs

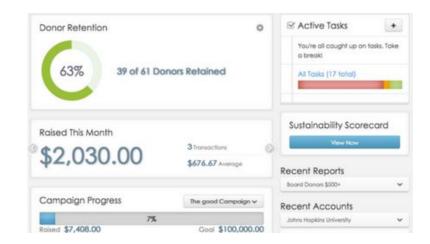
- Donor Profiles and Information
- Cloud Access
- Donation Reminders and Tracking
- Multiple Users and Working Remotely
- Report Output and Analysis



Moving Forward with Bloomerang

- Cloud network
- "Smart Reports"
 - Feature
- Constituent
 Timeline
- Easy Data conversion





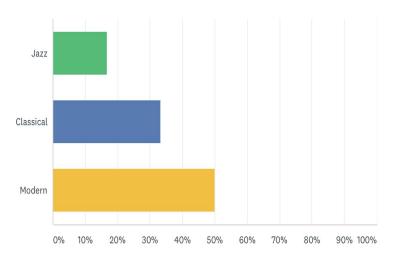
Youth Engagement Interview Takeaways

- High School Age good target
 - Have more time available
 - Focus on underprivileged
- Low Cost Programs
- Modernize Programs and Events

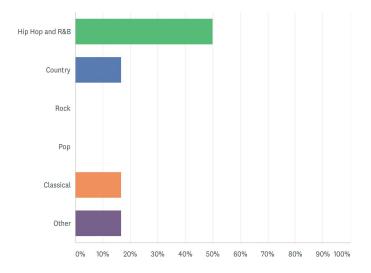


Survey Results and Conclusions

What genres of music do you prefer to play in class?



What genre of music do you primarily listen to outside of the classroom?





Social Plan for Youth Engagement

- Increase Social Media Presence
- Incorporate Modern Technology
- Reconfigure Event Scheduling
- Partnerships with Local Youth Organizations
- Youth Empowerment



Acknowledgements

- Mechanics Hall & Staff
- Professor Foo
- Bartlett High School
- WCPC Students

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Thank you! Questions?