



**National Federation of
Independent Business**

OFFICE OF THE PRESIDENT

December 11, 1980

Mr. Duane D. Pearsall
President
Small Business Development Corp.
24758 Foothills Drive, North
Golden, Colorado 80401

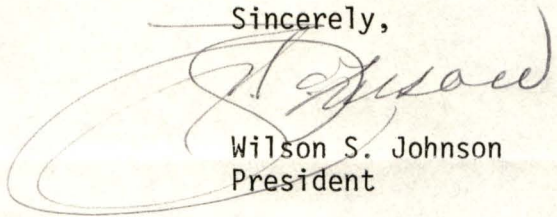
Dear Mr. Pearsall:

Thanks for advising me that your name has been submitted as a candidate for Administrator of SBA. I certainly agree with your evaluation "that SBA needs an overhaul of its fundamental structure and a review of its objectives." For a long time I have felt that they have not done an adequate job of assisting small business and certainly over the years they have not been a good advocate for independent business in reviewing and evaluating legislation being considered that would impact on the small business sector.

NFIB was very active in getting SBA structured in 1953 and in having it made a permanent agency in 1958. We were given the pen that former President Eisenhower used in signing the bill making SBA a permanent agency at that time.

I am immediately forwarding a copy of your letter to Mike McKeivitt, Director of Federal Legislation for NFIB.

Sincerely,



Wilson S. Johnson
President

WSJ:lf

cc: Mike McKeivitt